# SNIPPRebates Quicker. Smarter. Cheaper.

## REDUCE COST OF PROCESSING REBATES TO LESS THAN \$1!

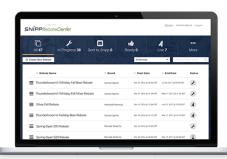
SnippRebates offers a mobile first solution to the broken "traditional" rebate model. It is driven by its flagship product, the Snipp RebateCenter, a one-of-a-kind, SaaS platform that allows **Energy Providers** in the public or private sector or any other company in the Utility Sector to set up and manage single-instance or cross-portfolio rebates at the click of a button, as well as providing customers and contractors a fully branded, digitized rebate experience.

SnippRebates can reduce the cost of processing rebates to less than \$1 by using SnippCheck's automated transaction recognition system and eliminating manual labor expenses.

1 	Traditional Process	SNIPP Rebates Process	<b>SNIPP</b> Rebate for the utility secto
Customer / contractor submits their rebate application	Mail-In	Pre-integrated with SnippCheck, market-leading receipt processing technology. Invoices can be submitted easily through text, email, web upload, or even through mail.	Incentivizes home owners to move from paper to e-bills
Confirm if the application meets requirements	Majority Manual	SnippCheck automatically verifies the rebate even if the submission is a handwritten invoice.	Processes any type or rebate including Energy Star, Renewable Energy Incentives, Smart
Inform the customer/ contractor of rebate status	Mail / Call Center	Digital communication through diverse options including SMS, email, or web. Traditional communication such as a call center or mail is also available.	Home Products and Appliance Recycling
Reward qualifying customers	Check	An array of payment options, including: direct deposit to checking account or cash-to-card, physical & digital prepaid cards, PayPal, reloadable prepaid card, and check in the mail.	Real-time integration with client database & systems including verification of customer ID and data, and 'approved
Provide rebate campaign metrics	Limited to basic info: approvals, submissions, address, etc.	Real-time data and performance monitoring, including traditional campaign metrics, customer profiles, contractor analysis, and geographic data.	contractor' lookup  Contractor referral program capabilities



# OVERVIEW OF THE SNIPPRebateGenter



# **Customer View**

Completely skinnable for a custom brand experience.

#### **Admin View**

Simultaneously run several rebates across multiple providers, geographies & timespans.



#### CASE EXAMPLES

#### REBATECENTER - Scotts Miracle-Gro Rebate



#### Challenge

- A digital alternative to their mail-in rebate programs to drive sales and gather customer data
- A single platform to run multiple rebate offers
- Increase redemption

#### Solution

- Snipp launched 2 simultaneous rebates on the Snipp RebateCenter enabling simple submission
  - Spend \$50 \$99.99 get \$10
  - Spend \$100 or more and get \$25
- Snipp validated all receipts, gathered valuable consumer data and handled reward fulfillment

## SNIPP REBATECENTER **FEATURES**

#### CUSTOMER FACING FEATURES



Central location with ability to search multiple rebates



Rebate process complete within 72 hours



Invoice accepted via email, text, direct upload or mail-in



Diverse payment options: direct deposit to checking account or cash-to-card, physical & digital prepaid cards, PayPal, and check in the mail



Customer able to track rebate status

#### ADMIN FACING FEATURES



Supports client creation of rebates



Extensive customization for each rebate



Ability to launch within 3 days of submission for approval



Home dashboard shows all rebates at-a-glance and is filterable by status



CRM and API integration into your systems available



Built-in fraud detection

#### **ENERGY SECTOR LOYALTY - Electric Ireland**



#### Challenge

- Electric Ireland needed to create a loyalty rewards program for their residential energy market due to high competition
- The program offering was crucial

#### Solution

- Snipp implemented and operates "Powering Rewards," a loyalty program in partnership with SuperValu supermarkets, for 1.3BN residential electricity customers and 100,000 gas customers
- Within a year, more than 150,000 members signed up
- Points earned and transferred to Supervalu: approx. 17,500,000 p.a.

### **ABOUT SNIPP**

Snipp is a global loyalty and promotions company with a singular focus: to develop disruptive engagement platforms that generate insights and drive sales. Our solutions include shopper marketing promotions, loyalty, rewards, rebates and data analytics, all of which are seamlessly integrated to provide a one-stop marketing technology platform. We also provide the services and expertise to design, execute and promote client programs. SnippCheck, our receipt processing engine, is the market leader for receipt-based purchase validation; SnippLoyalty is the only unified loyalty solution in the market for CPG brands. Snipp has powered hundreds of programs for Fortune 1000 brands and world-class agencies and partners.